

Prof BS Saini

From: "Placement Punjabi University" <placement@pbi.ac.in>
Date: Tuesday, February 06, 2018 6:18 PM
To: "Balraj Singh" <placement.brs@gmail.com>
Cc: "Rajwinder Singh" <rajwindergher@gmail.com>; "Placementcell 16-18" <placementcell16to18@gmail.com>; "Nidhi Mohali MBA" <nidhiwalia79@gmail.com>; "Vikas Deep" <deepvikas@hotmail.com>; "singhgurjot500" <singhgurjot500@gmail.com>; "Rajan Jindal" <rajanjindal45@gmail.com>; "shriya kalsotra" <shriya1996786@gmail.com>; <bansalyashika96@gmail.com>; <sakshicute28@yahoo.com>; "saurav dhakare" <sauravdhakare@gmail.com>; "rahuldeepattri1996" <rahuldeepattri1996@gmail.com>; "Rajat Singh" <rajatsingh.b115@gmail.com>; "MANIK GARG" <manikgarg06@gmail.com>; "Akanksha Kori" <akankshakori@gmail.com>; "Yash Sharma" <yashrub123@gmail.com>; "sameer kumar" <kumarsameer1202@gmail.com>; "ashish garg" <gargashish530@gmail.com>; <kaurjaspreet1322@gmail.com>; "Piyush Malhotra" <pnmalhotra201295@gmail.com>; "Meghna Kapoor" <meghnakapoor1234@gmail.com>; "Manpreet Kaur" <manpreetkaur6136@gmail.com>; "Preet Gill" <gillpreet0996@gmail.com>; "Prabal Sharma" <prabal.sharma86@gmail.com>; "Vinohit Garg" <vinohit97@gmail.com>; "Jasleen Singh" <jasleensingh.co.in@gmail.com>; "pushpanshbhardwaj6796" <pushpanshbhardwaj6796@gmail.com>; "himanshu gakhhar" <hgakhhar1@gmail.com>; "Navjot Kaur" <navjotjothi@gmail.com>; <singla.digvijay24@gmail.com>; <gargritika2596@gmail.com>; <harjindersingh.ce12@gmail.com>; <akashgargcse@gmail.com>; <itikasharmal195@gmail.com>; "Pranav Gupta" <pranav.edcellpup@gmail.com>; "Sahil Gupta" <sahilg040@gmail.com>; "Vandana Garg" <gargvandana1994@gmail.com>; "Jaskirat Singh" <jaskiratsingh211@gmail.com>; "Jatinder Goyal" <sb002@ymail.com>; <anandika.sharma7@yahoo.com>; "Upasana Malhotra" <upasanamalhotra57@gmail.com>; <bhushanucoe@gmail.com>; "Rishabh Sharma" <rishabhenu@gmail.com>; "snigdha vasudev" <snighsm2@gmail.com>; "Deepak Kumar" <erdeepak61@gmail.com>; "Prabhmeet Singh" <bhattipsb@gmail.com>; "ocean sharma" <ocean.sharma96@gmail.com>; "GAGAN SHARMA Kondal" <gagansharmakondal@gmail.com>; "GURVINDER SINGH SIDHU" <babbusidhu3535@gmail.com>; "Parth Kuchroo" <parthkuchroo@gmail.com>; "Shubham Ahluwalia" <shubhamahluwalia07@gmail.com>; "VIVEK Chauhan" <737vivekkumar@gmail.com>; <navreetsingh@gmail.com>; "Harman Sidhu" <harmansidhu45288@gmail.com>; "Abhinav Goyal" <er.abhinavgoyal94@gmail.com>; <gurpinder94@yahoo.com>; "Ravneet Kaur" <ravneet.2519@gmail.com>; "Devansh Garg" <gargdevansh33@gmail.com>; "Lovepreet Singh" <lovepreets011@gmail.com>; "kumar vishal" <vishal.kumar.4884@gmail.com>; "Ramandeep Dhaliwal" <ramandeepdhaliwal61@gmail.com>; "Deepinder Singh" <deepinder999@gmail.com>; "Parminder Pangliya" <prable0004@gmail.com>

Attach: Click-Lab_Data Format.xls
Subject: Business Development Manager - Sales team for Click Labs in Patiala!!

Dr Balraj - pl post for **B.Tech (All Streams) & MBA 2018 & 2017** batches - details as per trailing mail.

Interested students to send their details, as per the attached Format, by **2:00 PM on 8th February** to <placement@pbi.ac.in> with '**CL_Sales**' as the subject.

Dr Dham
 Placement Cell PUP

----- Forwarded message -----

From: Jeeny rai
Date: Tue, Feb 6, 2018 at 5:31 PM
Subject: We are hiring Sales team for Click Labs in Patiala!!
To: placement@pbi.ac.in
Cc: HR Recruitments

Dear Ashok,

Greetings!!

Sharing below the details and job description of the positions we have open with us in Sales :

No. of positions - **5**

Profile - **Sales (Domestic/International)**

Location - **Patiala /Chd.**

Salary Package - **Upto 5 lpa**

Job Description:

We are looking for a super cool Business Samurai to work in a fast paced culture, with a young workforce that is catering to the on-demand industry at global scale. You will be fantastic fit if you have excellent knowledge of IT Solution Sales/Service Selling /Mobility Sales. The primary role of the Business Development Manager is to prospect for new clients by networking, cold calling, advertising or other means of generating interest from potential clients.

You Should Have:

2+ years of experience in SaaS sales

IT Solution/ Solution Selling /Mobility/Pre-Sales/Outbound(Software sales)/ Business Development/Key Account Management experience

International sales Experience (mandatory)

Good communication skills

Analytics sales experience and that would be an add on advantage

Your role & responsibilities:

Business Development Manager required for product Sales

Services and Product offerings.

Engage with clients, discuss business model, pitch offerings and convert to sales

Work on both inbound and outbound leads model

Develop regions for product sales by getting a continuous revenue growth

In the meantime:

- You can check our website at www.Jugnoo.in and <https://jungleworks.co/> and www.click-labs.com for any other open position and can help your friends or colleagues by referring them.
- You can also use our service through our app (Available on iOS, Android, and Windows)

Jugnoo was founded in 2014 November, Jugnoo is a startup based out of Chandigarh which provides On-demand Logistics services. We are at present working in 36 cities across India and have grown exponentially over the period of last 22 months. Awarded as 'Startup of the Year' by ASSOCHAM and featured in various startup and tech editorials including Forbes, Jugnoo is already a well established startup growing continuously. At Jugnoo we are always interested in young and talented individuals to join us and bring new ideas to our desks.

Click Labs Private Limited (parent company of Jugnoo) founded in 2011, is a young, enthusiastic team of mobile strategists, designers and developers, dedicated to help companies of all sizes leverage the exciting and dynamic world of application development and solution consultation. Our areas of expertise include Mobile Gaming, Startups, Enterprise Mobility, and Solutions. We co-create customized solutions (mobile apps) for our clients to reach out to their audience in the most efficient way. Simply put, we create awesome digital solutions!

We specialise in : Mobile Application Development, Mobile Strategy, Minimum Viable Product for startups, Cloud Design & Development, Consumer/ Enterprise Mobile Design & Development, App Monetization & Engagement, In-store optimization, Mobile Game Development, and UX & UI for Mobile

We are very optimistic to find some brilliant sales people for us and shall we awaiting to hear back from you soon.

**Thanks & Regards,
Jeeny Rai | HR Team**